# N reart bones "îm 2023 **Annual Report**





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### From Our President

At Hearts & Bones Rescue, we have always valued our ability to evolve with the rapidly changing animal welfare industry. 2023 was certainly no exception as we experienced many sector-wide headwinds, including persistent shelter overcapacity and illness, lower adoption demand, and the increasing cost of veterinary care. However, with your support, we pivoted and made several exciting changes throughout the course of the year, and I'm proud to have watched us overcome these obstacles.

We have a lot to celebrate as we look back on 2023. We welcomed new staff members, renewed our focus on foster-based care at our rescue base in Dallas, expanded our adoption programming, and doubled down on rescuing the most vulnerable shelter populations. Going forward, these changes will increase our impact and give us more tools to provide additional resources to the communities we serve. I hope that, as you read through this annual report, you'll see the impact that you have had on this lifesaving work.

As we look ahead of 2024 and beyond, I wanted to express my gratitude. Your continued support ensures that animals in some of the most overburdened, overcrowded shelters in the country get the best care and a second chance at a forever home.

Mutrups

Whitney Fang



### 2023 Snapshot



**792** Lives saved



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755
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Adoptions



**791** Foster homes



985 New donors









Rescue & Shelter Partners

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### Year in Review

#### **Our Shelter Partners**

We remain committed to working with shelter partners with larger lifesaving gaps. Our shelter partners continued to struggle with record high intakes throughout 2023, often seeing upwards of 50-100 animals come through the doors on a daily basis.

Thanks to our growing community of fosters, adopters, and donors, we were able to welcome approximately 66 dogs each month which frees up space in our shelter partners' facilities to save more lives each day.

We are, as always, indebted to our shelter partners and ever grateful for their support of our mission. Our lifesaving efforts would not be possible without their efforts.

#### Spotlight: Dallas Animal Services

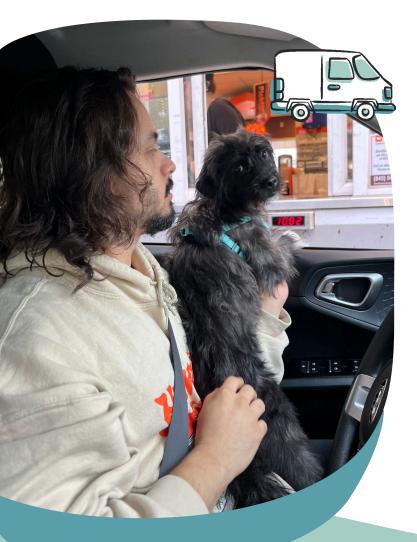
Dallas Animal Services (DAS) has been a core shelter partner since our inception. In 2023, we further expanded our partnership by working with the top transfer partners for the shelter to save more lives together. By leveraging our collective expertise, resources, and networks, we are able to significantly increase the number of animals transferred out of DAS to find loving families. In 2023, Hearts & Bones was their #2 transfer partner for DAS, rescuing 462 dogs, and representing 11% of all rescue pulls.

We are ever grateful to the dedication of the DAS staff, who have been invaluable in introducing us to so many wonderful animals that have found amazing forever homes.

Our Shelter Partners	Dogs Rescued
Dallas Animal Services	462
SPCA of Texas	96
Tri-City Animal Shelter	34
Ardmore Animal Care, Inc.	24
Humane Society of Cedar Lake	23
Athens Animal Rescue Shelter	17
Animal Care Centers of NYC	12
Other	67



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#### Our Transport Program

Texas has the highest rate of shelter animal euthanasia in the entire country. Through our transport program, we provide support to Texas where shelters face a more significant overpopulation issue than the Northeast. In 2023, we ran 18 transports from Texas to New York with an average of 41 dogs per transport. As part of this, we expanded our partnership with Dog Is My Copilot, transporting 255 dogs across 7 flights.

#### Supporting At-Risk Populations

We strive to take in as many at-risk dogs as we responsibly can to provide them with the specialized care and support they need while awaiting adoption. In 2023, we brought added support to our shelter partners by increasing our intake of their most atrisk populations—senior dogs and young families.

#### In 2023 we welcomed:



58 dogs over 60lbs



48 senior dogs



17 nursing moms & their 77 puppies



#### Spotlight - Dream

Talk about a transformation! Dream (now known as Mofongo) first arrived at Dallas Animal Services last June with a gunshot wound to her chest and the bullet still in her body. Fortunately, vets were able to remove the bullet and get this pup the urgent medical care she needed, but we knew she'd need a cozy place to recover before she was ready to find a forever family.

We set her up with an amazing foster home where she could enjoy plenty of TLC while she recovered. She made the trip to NYC a few weeks later and was quickly adopted.

Now, her life is filled with an endless supply of cuddles, treats, and chew toys.

Her adopters told us: "We wish she could tell us more about her life before she got to Brooklyn, because we know she went through so much at such a young age! Thankfully, she now just gets to relax in her one bedroom apartment. We feel so truly lucky that Mofongo is our dog and we are so grateful to Hearts & Bones for bringing her into our life. She is perfect and has changed our lives for the better in every way. Thank you!"



#### Spotlight - Colorado Litter

We met Mama Palisade and her adorable babies Breckinridge, Denver, Dillon at Dallas Animal Services when they were just a few weeks old. Unable to be adopted by the public and at high risk for contracting disease in the shelter environment, new mamas, and their young puppies are among the most urgently in need of rescue.

Our motto has always been 'no mama left behind', so of course we rescued the whole family, brought them to NYC, and found them all loving forever homes. **Dillon even got to star in the Puppy Bow!!** 



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Happy New Beginnings for our 12 Long Stay Pups

We are committed to our dogs and fosters no matter how long it takes to find them their perfect family. Congratulations to all of the pups who found homes in 2023 after more than 120 days in our care!



Milo 431 days



Mopsa 311 days

Boyd 302 days



Luna 286 days



Joey 269 days



Aurelia 177 days



Gidget 234 days



Alex 164 days



Maddie 229 days



Quavo 138 days



Bella 199 days



Rudolph 123 days



#### Foster-to-Adopt

Last year, we opened our foster-to-adopt program to all of our dogs newly arriving in NYC with the goal of more quickly finding them well-matched forever homes. This shorter foster-to-adopt option gave our adopters a few days to see how the dogs settled into the city before making it official. As a result, we saw 198 dogs successfully adopted through our foster-toadopt program in 2023, a 52% increase over 2022! It's our continued hope that these new foster-to-adopt opportunities will encourage those who have been on the fence to take that first step forward towards adoption, while removing any added pressure on the potential adopter and the dog should it not be the best fit.



Congratulations to all the dogs who found their homes through our foster-to-adopt program in 2023!





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#### Setting Our Dogs Up For Success

Our commitment to supporting the unique medical and behavioral needs of every dog who enters our care means knowing when professional intervention is needed. In 2023, we expanded our network of trusted training partners and sponsored 42 training sessions with fosters and their foster dogs in the city. We utilize these partnerships to provide 1:1 behavioral support to the dogs who need it—just as we would call the vet if they needed medical support. Additionally, we sent several dogs that needed more guidance to board & train facilities with our partners at Personal Paws and 3for3 Dog Training. This training proved to be invaluable to some of our foster dogs to develop the critical skills they need to be successful in their adoptive homes.



#### Moxie

Moxie had a rough start to life that left her extremely fearful and reactive. We knew she needed dedicated training support to succeed in her future home, so we enrolled her in a board & train program with our partners upstate. We're thrilled to say that she graduated with flying colors and has been thriving in her forever home!



#### Bella

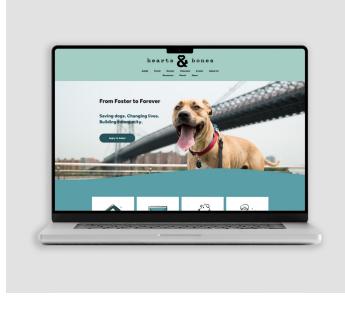
At 9 years old, our sweet senior Bella was regularly overlooked because of her age. It didn't help matters that she struggled with leash reactivity, so we set her foster up with training sessions to get her on the right track.



#### Mopsa

Mopsa (now known as Ojo) positively adored people but struggled around her fellow canines, which made it challenging for her to find the right adopter. We arranged training sessions for Mopsa as part of her foster-toadopt to help build their relationship and help manage her reactivity before her adopters made it official!









#### A New Look for HBR

After introducing new brand guidelines in early 2023 to provide a more consistent look when engaging our community, we launched dramatic improvements to our "face to the world"—our website! With support from our volunteer designers, our website now features a new user-friendly interface that makes it easier for interested adopters, fosters, volunteers, and donors to learn more about our organization and dogs. The new site is truly a one-stop-shop for those who want to become more involved. Our new hosting platform also offers more sophisticated analytics, which will support improved reporting and data-driven updates to the site going forward.

Since launching the site, we've already seen an increase in the number of fosters, adoption applications, and donations.



"Live with Kelly and Mark"

#### In the News

In 2023, our digital reach and media opportunities continued to grow, enabling us to bring rescue to new audiences at both the local and national levels. Thanks to several media partnerships across social networks, television, online media, and print, we were in the news and sharing our stories all year long.



"Broadway Barks" J. Harrison Ghee

#### Hearts & Bones Rescue's Reach



Instagram 74,000+ followers



Facebook 17,000+ followers



3,000+ followers



Email 17,000+ subscribers



#### Grants & Fundraising

Hearts & Bones has always been focused on building a financially sustainable rescue model that allows us to increase the number of lives we save and provide the best medical care for the dogs who need it.

In 2023, we grew our fundraising program through engaging digital campaigns and by strengthening our relationships with grantmaking organizations.

2023 was our most successful year of fundraising ever, and we continue to be blown away by the generosity of our community! Through successful digital campaigns, we engaged more donors than ever before, all coming together to make our rescue mission possible.

#### Medical Sponsorships:

Medical care is one of the biggest costs rescues face, and we are incredibly grateful to the 15/10 Foundation and the Emma and Georgina Bloomberg AMC to the Rescue Fund for collectively providing over \$20k in funds to cover the costs of major medical care for 4 of our dogs in 2023.



#### We received:

2071 online donations from

1449 individual supporters

Online giving

+38% YoY

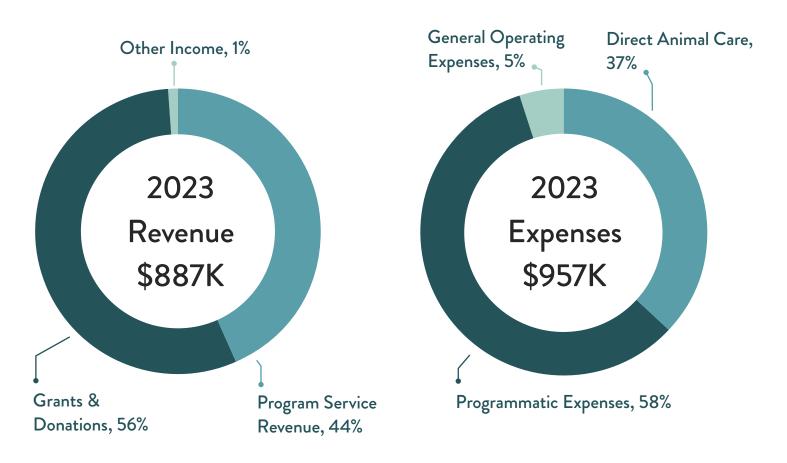
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#### Financials

Every dollar donated to Hearts & Bones Rescue makes a lifesaving impact on animals in need. In 2023, 95% of the organization's expenses were allocated to direct animal care and rescue-related programs. With this transparency, donors can feel confident that their dollars are being used where it matters the most.



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#### Supporters

\$1,000-\$4,999

Athletes for Animals Broadway Barks, Inc. Don Bilson Sam Block Jesse Burros and Jill Weiskopf Charitable Fund Rachael Burton and Michael Abrahams Jack Butler Wenli Cai Alejandro Castro Sheamus Dalton Kendra Decious Amanda Diller Jazmin de la Guardia and the Franca NYC Team Bob Gynn Beth and Fred Harrison Deborah Landau Donations in memory of Shannon Legg Jessica Lok Rosie Maese Robin Muir Paula Pou Goofy Shih Memorial Fund Linda Schurr Lone Pine Foundation, Inc. Michelle Snodgrass Joshua Stine and the Dog Spa Team, in memory of Jonathan Blanco Gena Tadewald Verisk Analytics on behalf of Erin Hunkemoeller's volunteerism Sophie Vershbow Tony Yu and William Zhou

**\$5,000-\$9,999** Elias Friedman, The Dogist



#### \$10,000-\$25,000

15/10 Foundation Best Friends Animal Society Jennifer and Thomas Greenlee Justine McCarthy and William Golden Weinberg Family Charitable Fund



#### \$25,000-\$75,000

Louis B. and Mary Ratliff Animal Welfare Fund at The Dallas Foundation

\$75,000+

The Rees-Jones Foundation





### Our Partners & Special Thanks

Our partners are central to our lifesaving mission. We are grateful to these industry experts for being a crucial part of each rescue dog's success in their foster and forever homes. Thank you!

#### Rescue & Shelter Partners

Animal Care Centers of NYC Ardmore Animal Care Athens Animal Rescue Shelter Austin Pets Alive! Collin County Animal Services Dallas Pets Alive! Dallas Animal Services Denton Animal Services Fort Worth Animal Care and Control Garland Animal Services Humane Society of Cedar Lake Irving Animal Services Mesquite Animal Services Operation Kindness Rain or Shine Rescue Sherman Animal Shelter SPCA of Texas The Golden Project Tri-City Animal Shelter True North Rescue Mission

#### Dog Training

3for3 Training Cognitive K9 Dog Training Beyond GoodPup Kapooch Dog Training Personal Paws Urban K9



#### Health & Vet Care

All Creatures Vet Hospital Animal Medical Center Banfield Pet Hospital of Lakewood Bond Vet CHEW Animal Clinic CityVet Dallas Veterinary Surgical Center Heart of Harlem Veterinary Clinic Instavet Isla Veterinary Boutique Hospital Mazie's Mission **Operation Kindness** Pet Mechanic Pure Paws Veterinary Care Small Door Vet Stone Creek Veterinary Hospital **URvet** Care Veterinary Emergency Group of Chelsea Vinegar Hill Vet Group

#### **Adoption Event Partners**

Acme Dog Run Barrow's Intense Tasting Room Bohemia Realty Boris & Horton – Williamsburg Catherine Violet Hubbard Animal Sanctuary Champers Social Club Dogtopia Domino Park Feste Go Doggy Daycare Gran Torino Hester Street Fair Lucky Dog Refuge NY Dog Spa & Hotel Office of Brooklyn Borough President Eric Adams Park Place Motorcars Petco Love Foundation Pig Beach – Astoria Win Son Bakery



#### **Special Thanks**

#### Our Board of Directors

Whitney Fang Kevin Zhu Andrea Brainard Michael Thomas

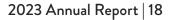
#### Photographers

The Dogist Michelle Garcia Saketh Kalathur Jason Kilgore Cat O'Brien Heather Quercio Alexia Roemmers Chelsea Schizzano

#### Design Team

Sabrina Lee Julia Oh

Special thanks to Sabrina Lee who helped design our 2023 Annual Report





## Our Team



Whitney Fang Executive Director



**Jackie Perro** Vice President of NY Rescue Programs



Alicia Ayers TX Foster Program Coordinator



Hannah Berman Adoption Program Coordinator



**Emily DeFelice** Foster Program Manager



**Alicia Figueiredo** Development Manager



**Katherine Hieber** Marketing Manager



**Isabella Hubbard** TX Medical Coordinator



**Stephanie Klami** NY Foster Program Coordinator



**Amy Kantrowitz** Operations Manager



**Romina Raglianti** Adoption Program Manager



**Dekota Wiseman** NY Medical Coordinator



